



Welcome to D59's DECM – Feb 2018







District Mission

We build new clubs and support all clubs in achieving excellence









Adoption of Agenda





	Saturday - District Executive (Council Meeting	
Time	Program	Presenter	I, D, P
8:30	Meet and Greet		
9:00	Call to Order / Welcome address	Ana Isabel Ferreira	
	District Mission	Clara Noble	
	Certification of Quorum	Clara Noble	
	Adoption of Agenda	Ana Isabel Ferreira	D
	Parliamentarian Procedures	Pascal Vilarem	1
	Approval of DECM Milan Minutes	Ana Isabel Ferreira	D
9:20	Core Team Reports		
9:20 9:25 9:30 9:35	Alignment with our Goals Program Quality Report Club Growth Report Finance Report	Ana Isabel Ferreira Ulrike Laubner Francesco Fedele Ray Noble	
9:55	Q&A	5: 10.0	-
10:00	Division E Success Plan Division G Success Plan	Bigi Vitolic Metaxia Kritsidima	-
10:04	Division I Success Plan	Thomas Schneider	-
10:08			-
	Division J Success Plan	Aires Marques	
10:16	Division D Success Plan	Luís Prazeres	H
10:20	Division H Success Plan	Cristina Juesas	
10:24	Division K Success Plan	Emilia Fossati	1
10:28	Division L Success Plan	Alexandra Nunes	!
10:32	Division M Success Plan	Flávio Oliveira	1
10:36	Break		
11:05	Division A Success Plan	Nathalie Damas	1
11:09	Division B Success Plan	Lucien Bollen	I
11:13	Division C Success Plan	Robert Van der Meer	1
11:17	Division F Success Plan	Pascal Vilarem	I
11:21	Division N Success Plan	Arnout Nederpelt	I
11:25 11:35 11:45	Current District Business Alignment Committee Report Leadership Committee Report Spring 2018 Conference in Athens	Irina Hauser Valerie Fraser Dimitrios Diamantopoulos	
	New Business		
11:50 12:00 12:05 12:15	Fall Events Public Relations Report Additional New Business Q&A	Nelson Emílio Sara Magalhaes Ana Isabel Ferreira	
12.25	Adjournment		
12:30	Lunch		

I = Information

D = Decision P = Preliminary (final decision by DCM)



D59 2017-2018 Support for Growth

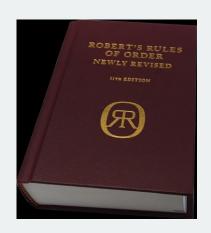
Parliamentarian Procedure Pascal Vilarem



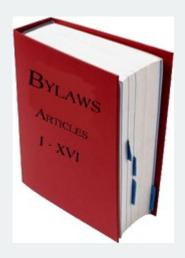




Tools for business meetings





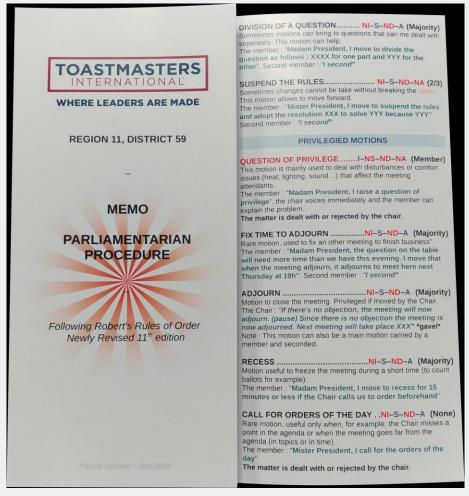


Robert's rules

Bylaws



The memo







https://quizizz.com/join/

pin: 919077



Let's dance!

I move I second It has been moved and seconded I open the floor for discussion In favor, opposed In favor, opposed Proceed to the vote Opposed! In favor! Abstention! ...Carried or failed





Approve DECM Milan Minutes





D59 2017-2018 Support for Growth

District Director

Ana Isabel Ferreira









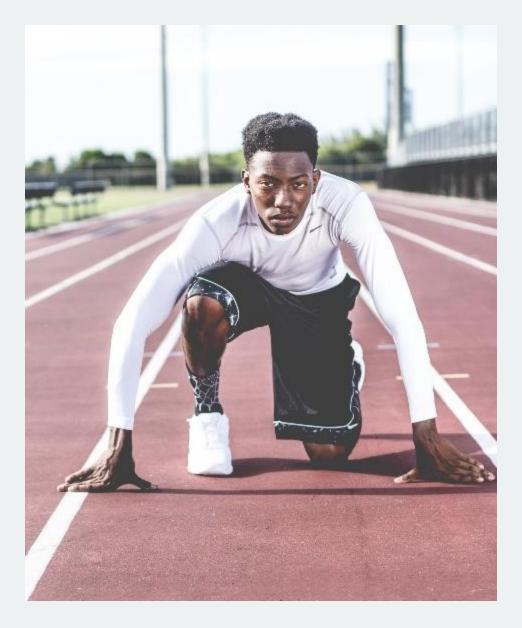




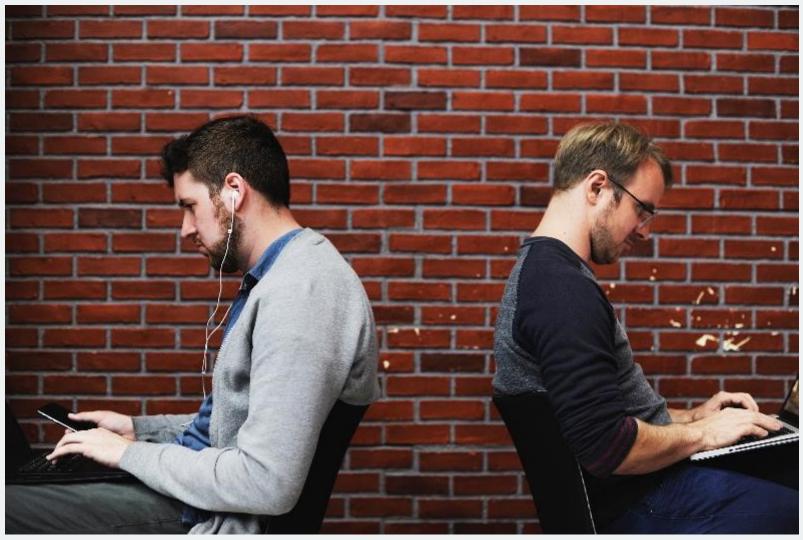














Main Focus

Find and prepare the leaders for the years ahead

Work for sustainability and quality









D59 2017-2018 Support for Growth

Program Quality Report

On behalf of the PQDs,
Ulrike Laubner



Goals: District Measures



Presidents's distinguished = 50% + of club base (262) must be **distinguished**

131 distinguished clubs 46% distinguished clubs = 70 clubs

Goals: Support for Growth

Goal 1 (2 CCs)	64	23.2%
Goal 2 (2 more CCs)	8	2.9%
Goal 3 (1 AC)	56	20.3%
Goal 4 (1 more AC)	14	5.1%
Goal 5 (1 CL/AL/DTM)	122	44.2%
Goal 6 (1 CL/AL/DTM)	62	22.5%
Goal 7 (4 new members)	175	63.4%
Goal 8 (4 more new members)	85	30.8%
Goal 9 (officers trained)	22	۷ n%
4+ officers trained (Jun-Aug)	203	73.6%
4+ officers trained (Dec-Feb)	24	8.7%





90% of District officers attending Paris

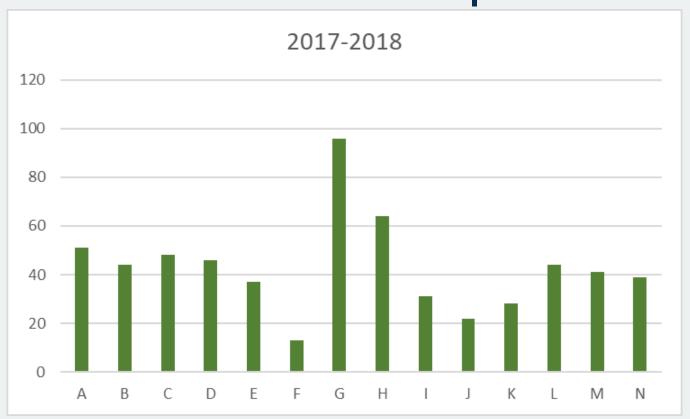


Educational Awards | Category





Educational Awards | Division



Spring Contest Season

International Convention | Chicago, 23rd - 25th of August 2018

District Conference | Athens, 25th - 27th of May 2018

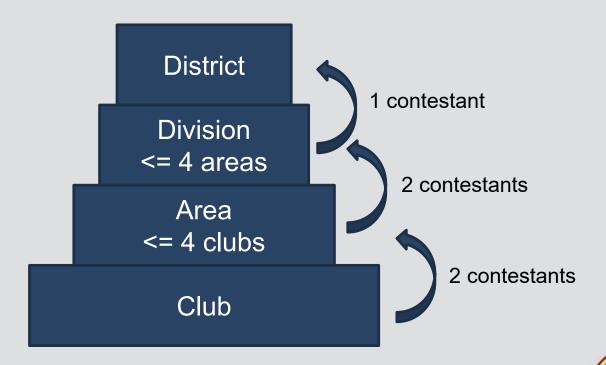
Division Conference | until 5th May 2018



Area Conference | until 21th of April 2018

Club Contest | until 14th of April 2018

Speech Contestants proceeding to next level



Spring Contest Athens

D59 + D95 Conference

- TOASTMA
- 1. International Speech English
- 2. French Speech (+D95)
- 3. German Speech (+D95)
- 4. Evaluation Speech English

The biggest opportunity to compete with the best French and German contestants of continental Europe!



One –time Exception rule Spring Conference 2018

- Conduct the International Speech contests in both Districts
- D59 + D95 will hold joint French and German Speech contests.
- This means that both Districts have the possibility to conduct a French and/or German Speech contest, starting at club level and continuing all the way up to the joint finals in Athens.
- For both non-English speech contests the rule regarding the the <u>six</u>
 <u>speech</u> projects does not apply

The biggest opportunity to compete with the best French and German contestants of continental Europe!



Next Steps and Deadlines

- 1. Finish COT/TLI 2nd round (75% clubs trained)
- 2. Submit COT results (submit till 28th February)
- 3. Start preparing Contest and Contest Chairs
- 4. Second club visit round reports (submit till 31st May)
- 5. Follow-up on the clubs DCP
- 6. Prepare transition in JUNE
- 7. Support COT taking place in JUNE
- 8. Recognise awards + efforts



Club Growth Report

On behalf of the CGDs, Francesco Fedele

Congratulations! We have 14 NEW/Recovered clubs!

We have >40 PROSPECTIVE clubs!





We have challenges

We lost 13 clubs!

We have >30 clubs that are weak!

We lost members at the October

renewal!



Do you remember the FIRST TIME you went to your club?





We are on a Mission for Our Clubs



We can fight!

YOU have told us we can CHARTER/RECOVER 24 CLUBS!

$$-A 0/-1$$

$$-B + 1/-3$$

$$-C + 4 / 0$$

•F
$$+1/-1$$

$$-N + 3 / 0$$

?FD59 ?FD107 ?FD109

$$-A \quad 0/-1 \quad -D + 1/-1 \quad -E + 4/-1$$

$$\bullet B + 1/-3 \qquad \bullet H \qquad 0/+2 \qquad \bullet G + 5/+2$$

$$-K + 1/-1$$

$$-F + 1/-1$$
 $-L 0/-1$ $-J + 3/0$

$$-N + 3 / 0$$
 $-M 0 / 0$

$$-E + 4/-1$$

$$G + 5/+2$$

$$-C + 4/0$$
 $-K + 1/-1$ $-I + 1/0$

$$-J + 3/0$$



Weapons to fight back for NEW CLUBS

- Support towards chartering
- Pacebook targeted campaigns
- Open-house/Demo meetings & box
- World Speech Day event March 15th
- Corporate summits
- Club Growth Network



Club Growth Network



Online meeting once a month next meet. February 8th, 20:00 CET

Weapons to fight back for WEAK and UNDERSTRENGTH CLUBS

- Financial support
- Club coaches
- MOT
- Prizes for Club Growth

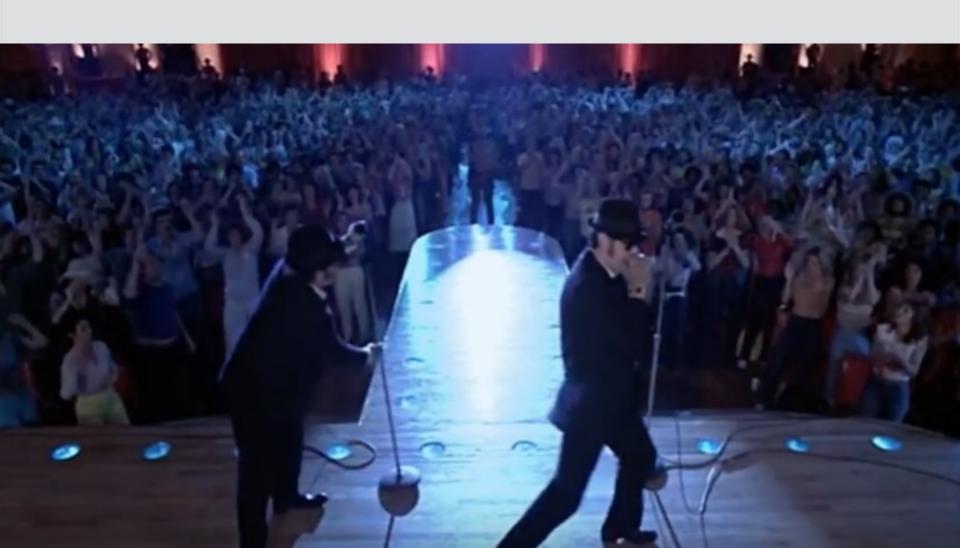


Prizes for Club Growth

- Awards for club growth
- ▶ 100 EUR prize for club that grew more in Jul/Aug/Sep
- From October, Growth award
- 50 EUR to the club that grows more in that month (in case of tie % growth), from February by future districts
- ▶ Phoenix award 100 EUR for the club that goes from weak to charter strength

- Winners
 - ▶ July to September: **UBS Rethoric Club CH**, Division
 E (+9)
- ▶ October: Toastmasters St. Gallen, Division E (+9)
- ► November: Toastmasters
 Grand Lyon, Division F, (+8)
- ▶ December: The Hague University Toastmasters, Division N, (+7)

+24: Together, we can do it!





Finance Report

Ray Noble



Profit and Loss for the half year ended 31/12/17 in Euros

		Actual	Budget	Variance	
District Revenue					0.000 0 - 6
Membership		60,378	68,452	(8,074)	2,000 \$vs€ Membership
Conference (Milan)		64,440	54,210	10,230	3,632 €
District Store		1,332	1,500	(168)	
Other Revenue		969	0	969	
	Total	127,119	124,162	2,957	
District Expenses					
Conference		60,808	54,210	(6,598)	J
TLI Expenses		1,085	0	(1,085)	Unspent? Unsubmitted?
District Store		1,090	1,500	410	
Marketing Expense		1,896	7,965	6,069	
Comm. & PR		574	3,735	3,161	
Edu. & Training		12,790	16,902	4,112	
Speech Contest		4,099	6,310	2,211	
Administration		1,343	1,100	(243)	
Travel Expense		45,767	56,109	10,342	
Other Expenses		22	0	(22)	
	Total	129,475	147,831	18,356	
Net Income		(2,355)	(23,669)	21,314	



The Finance Manager's Prayer

You will submit your expenses in a timely manner, you will add all expenses of a similar nature, you will give clear explanations of their nature and purpose, you will open a new line for different types of expenses, you will provide appropriate supporting documents, you will wait 30 days before asking Finance about payment

Amen

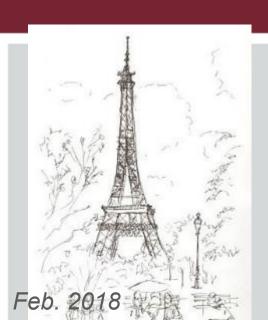


Division E Bigi Vitolic



Division G

Metaxia Kritsidima







castmasters - District 69 Fall Conference



MENS SANA IN CORPORATE SANA

La miglior palestra di public speaking.

Sei spaventato o a disagio nel parlare in pubblico? Vuoi acquisire maggiore sicurezza? Le domande inaspettate ti bloccano? Hai studiato la lingua inglese, ma non hai occasione di praticarla? Nel tuo lavoro ti viene richiesto di gestire altre persone, distribuire compiti, esercitare la tua capacità di essere un leader?

Se hai risposto «si» a una o più di queste domande vieni all'evento

TOASTMASTERS SUMMIT

23 Novembre dalle ore 17.00 alle 20.00 presso SATURA associazione culturale,

Palazzo Stella - Piazza Stella 5/1 Genova

Rome, 4th November Organizzato da WWW.GIVIS CHICLOUCTOASTMASTER





Per informazioni

erzelli.toasters@gmail.com









Sharing know-how online - District 59 - Division G



Newsletter Magazine for District 59 - Division G









Vision June 30th, 2018





Division I

Thomas Schneider



Achievement: I'm proud to lead and support my Division





Things: I'm working hard on

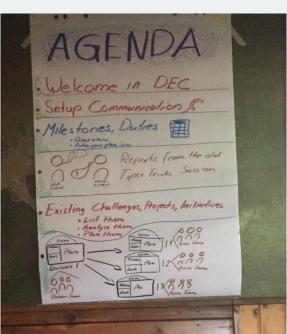






Vision for Jun 30, 2018







Division J

Discover and Inspire

Aires Marques













JAN 27

Winter Leadership Summit

by Toastmasters international

CHF141.11

Scarcity created interest.

141 CHFs for guests !!

Decoy option showing a realistic value of the training.

Member price 25 CHFs. A bargain.

Achievements

- Quality injection delivered to 25% of the members
- Close to 100 participants
- 10 clubs out of 13 already trained 4+ officers
- 40+ members trained in leadership.

Remaining officers to be trained on highly interactive small audience COTs (3 to 5 participants), 1 on 1 training and webinars.



Merci à France Aubin







Impact Toastmasters Lausanne prospect

1st Pathways club in D59! Not possible ? Ask Luca how he did it!



Today 12 clubs

5 prospects

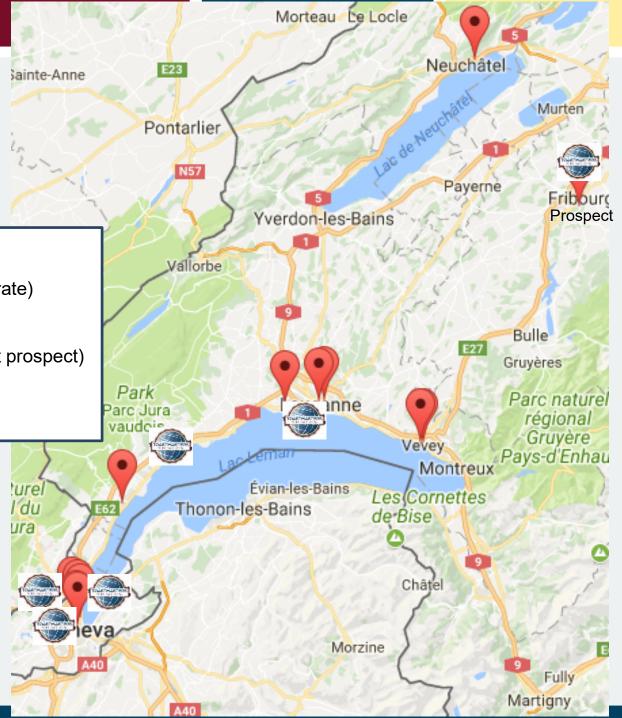
- Fribourg TM
- Thomson Reuters TM (corporate)
- Impact TM Lausanne
- Pictet TM (corporate)
- Richemont TM (corp almost prospect)

... and

• Gland TM Club (rumors)

June 2018 15 clubs

June 2020 23 clubs





Membership strength



93 members lost in summer 308 base members 80 new members





Membership projection

+18 new members per month

Jan 2018

388

Feb 2018

406

Mar 2018

424

Apr 2018

-31 393 May 2018

411

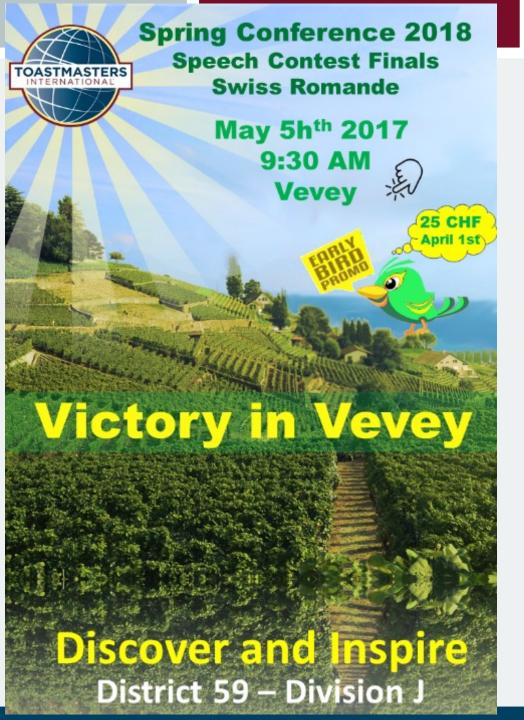
Jun 2018

429

3 to 4 new clubs chartered 60+ new members

489
members
22% growth

(15% to 25%)



Division J is Ready for Spring!!!



With
Thierry Morel
all will go well



sunny day already assured



Division DLuís Prazeres



Achievement(s) I'm proud of

SPEAK UP SHIP AND SPEAK



TLI | 2018 | DIVISIONS D+M | Powered by Toastmasters@GALP | Lisbon

Achievement(s) I'm proud because

TLI (D + M)
172 participants
15 workshops



39% clubs > 6 officers (5/13)

23% clubs > 5 officers (3/13)

15% clubs > 4 officers (2/13)



23% clubs < 4 officers (2/13)

Division D remains dynamic and cohesive



Thing(s) I'm working hard on

Lisbon Corporate Summit 15th March 2018

Charter (2 clubs in D1)

Keep all clubs of Division D in High Performance

Keep my team motived



Vision for Jun 30, 2018

Division D Distinguish





Division D OfficersTransition





Prepared to new challenge(s)





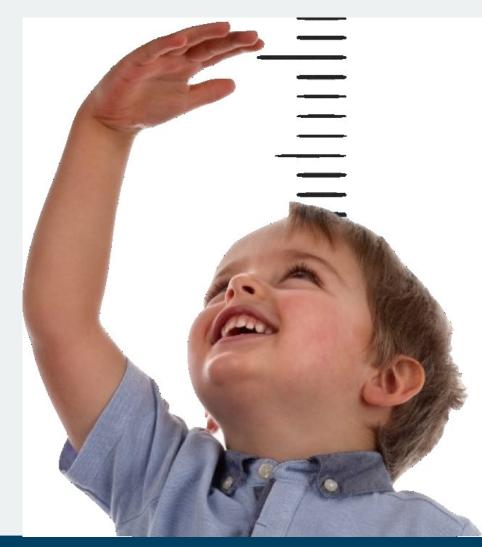


Division HCristina Juesas



Achievement(s) I'm proud of

- The "H"ot team!
- Growth & strong clubs





Thing(s) I'm working hard on



- Charter of prospective clubs.
- Team building!



Vision for Jun 30, 2018



- Consolidated team with common vision for the future of the Division and the District willing to take new challenges!
- From 5 to 7 Areas & the path set up for keeping on growing and having fun!



Division KE. F.



Division L

... where Leadership meets passion!

Alexandra Nunes



Achievement(s) I'm proud of ...





Thing(s) WE'RE working hard on ...



MOT & Mentoring





Support new prospect clubs

& charter's





Vision for Jun 30, 2018







14 strong clubs ©



3 understrength clubs



weak clubs



Division MFlávio Oliveira



Achievement(s) I'm proud of

Effective team work – All areas working together on events organization





Achievement(s) I'm proud of

Joint COT – TLI D+M in January of 2018





Thing(s) I'm working hard on

Club and Membership Growth







DEMO@Mercer

DEMO@Sapo 24 JAN 2018

DEMO@Noesis
Comming Soon



Vision for Jun 30, 2018

3 New Clubs (Mercer, Sapo and Noesis)

Membership Growth of 20% comparing to 2016-2017

Division - President Distinguished





Break





Division ANathalie Damas



Division BLucien Bollen



Achievement(s) I'm proud of

Nearly 100 % of the club visits were performed

The Division B Conference in Metz

The Club Officer Trainings / TLIs



Thing(s) I'm working hard on

Helping our clubs to achieve their mission

The Division B Conference in Gent

Preparing an extended team for my successor



Vision for Jun 30, 2018

Leaving the Division in a better state then I found it

Continuing the work on the long term vision of the Division

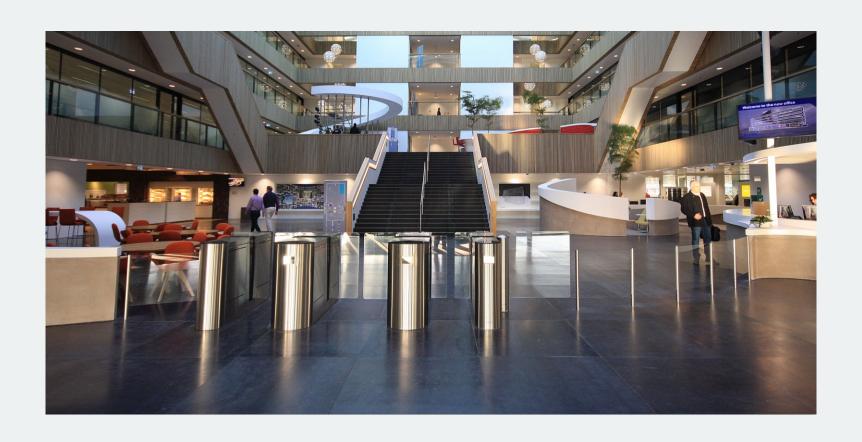
Enjoying life as IPDD



Division CRobert Van der Meer



Achievement I'm proud of





Thing I'm working hard on

	June 30, 2017	November 1, 2017	January 15, 2018
Strong clubs	17	10	13
Understrength clubs	6	10	9
Weak clubs	1	4	2



Vision for June 30, 2018

P Division C	Base 24
	Area Goals
> S Area 01	Base 4
	Area Goals
> P Area 02	Base 4
	Area Goals
> P Area 03	Base 6
	Area Goals
> S Area 04	Base 6
	Area Goals
> S Area 05	Base 4



Division FPascal Vilarem











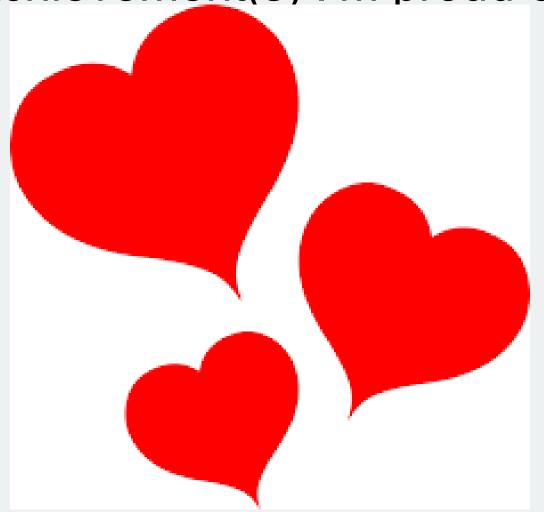




Division NArnout Nederpelt

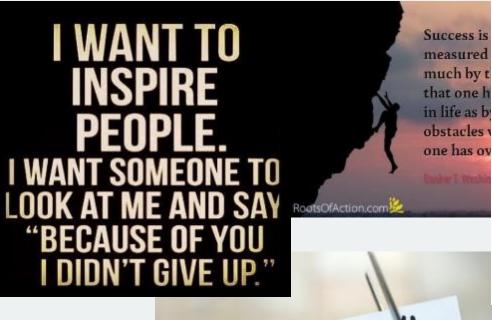


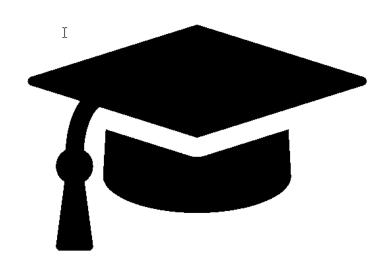
Achievement(s) I'm proud of





Thing(s) I'm wc









Vision for Jun 30, 2018

The best part of life is not just surviving, but thriving with passion and compassion and humor and style and generosity and kindness.

Maya Angelou

4 Areas17 Clubs400 passionate Toastmasters





Alignment Committee Report Irina Hauser



All good things come to an end...

Division N







FUTURE DISTRICT 59 THREE DISTRICTS BEGINNING ON 1 JULY 2018

DISTRICT 107 DISTRICT 59 DISTRICT 109





DISTRICT 59: NETHERLANDS, BELGIUM, LUXEMBOURG, FRANCE

DISTRICT 109: SWITZERLAND, ITALY, GREECE, CYPRUS

AND FROM D95 AUSTRIA, BULGARIA







Newcomers from D95

Bulgaria

3clubs

Austria

3 areas





Les conquérants



Les dominants







Div A Div D Div E

Div I Div K Div L

Div M Div N











C

Div A

Div D

Div E



Div K

Div L







District 59 I DECM Feb 2018



Div D Div M Div N









Division C

Division F

Division H





Division C







3 41

Division C

Division F



Division H









Division H

5 chartering, 2 prospects





3 4





Division B

Les dominants Division G





Les dominants

Division B

Division G

0

Belgium of 4 areas – 21 clubs Luxembourg – 3 areas – 11 clubs









Division B

Les dominants Division G



Greece: 9 clubs, no pros. clubs
Cyprus: 2 clubs, 2 prospective clubs

Bulgaria: 3 clubs, no pros. Clubs

Italy: 4 areas



What happens next...





D59 2017-2018 Support for Growth

Leadership Committee Report Valerie Fraser



Our High-flying Team





Candidates

 138×2

	Nominations	Positions	Alerts/Open
Core Team	31	18	2 alert
Div Dir	22	14/16	1 open
Area Dir - 59	24	24	4 open
Area Dir 107	25	19	1 open
Area Dir 109	28	22	2 open



Timeline		
Jan 1st	Core Team & Division Directors	
Jan 15 th	Area Directors	
Jan 15 th - March 16 th	Interviews	
March 17 th -	Voting by DLC	
April 1st	Feedback to Nominees	
April 14 th	Final Proposal to the District Director	
April 28 th	Final Proposal to members of the District Council	
May 26 th	Elections in Athens	







D59 2017-2018 Support for Growth

Spring 2018 Conference in Athens Dimitrios Diamantopoulos



The City & The Dates



www.rebirthinathens.eu



The (draft) Agenda

- European Trainers Network: Friday 25/5, 10.00-12.00
- Opening Ceremony: Friday 25/5, 12.00
- All business meetings on Saturday 26/5
- Closing Ceremony: Sunday 27/5, 11.00-12.00
- New-elected District Officers' Training:
 Sunday 27/5, 12.30-16.30



The Venue: the Hotel



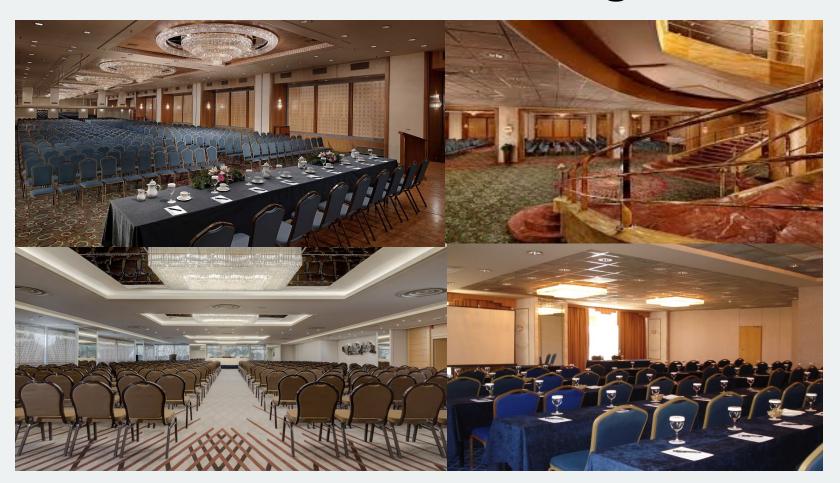


The Venue: the Hotel





The Venue: the Meeting Rooms





The Contests

District 59 Contests (up to 14 division representatives):

- 1) International Speech Contest (2 Semifinals & Final)
- 2) English Evaluation Contest (2 Semifinals & Final)

District 95 Contests (up to 13 division representatives):

- 1) International Speech Contest (2 Semifinals & Final)
- 2) English Evaluation Contest (2 Semifinals & Final)
- 3) German Evaluation Contest (Final & maybe Semifinals)



The Contests

Joint District 59 & 95 Contests:

- A. District-sponsored (up to 27 division representatives):
- 1) French Speech Contest (Final & maybe Semifinals)
- 2) German Speech Contest (Final & maybe Semifinals)
- B. Sponsored by Greek TM Clubs (club representatives):

 Open Modern Greek Speech Contest

 (Final & maybe Semifinals)

www.rebirthinathens.eu



The Workshops

- Deadline for workshop application extended till 11/02/2018
- Over 70 applications till today
- Up to 30 workshop slots available in the conference agenda



The Keynote Speaker



Toastmasters International President Arunasalam Balraj, DTM



The Business Meetings

8 District Councils:

- 1) District 59 Council
- District 95 Council
- 3) Future District 59 Council & Officer Elections
- 4) Future District 107 Council & Officer Elections
- 5) Future District 109 Council & Officer Elections
- 6) Future District 95 Council & Officer Elections
- 7) Future District 108 Council & Officer Elections
- 8) Future District 110 Council & Officer Elections
- + the District 59 DECM



See you in Athens !!!



Fall Events

Nelson Emilio



ALLeGro! The Toastmasters Floating Academy

Proposal to Future District 109

Patricia Mansencal, AD, G3

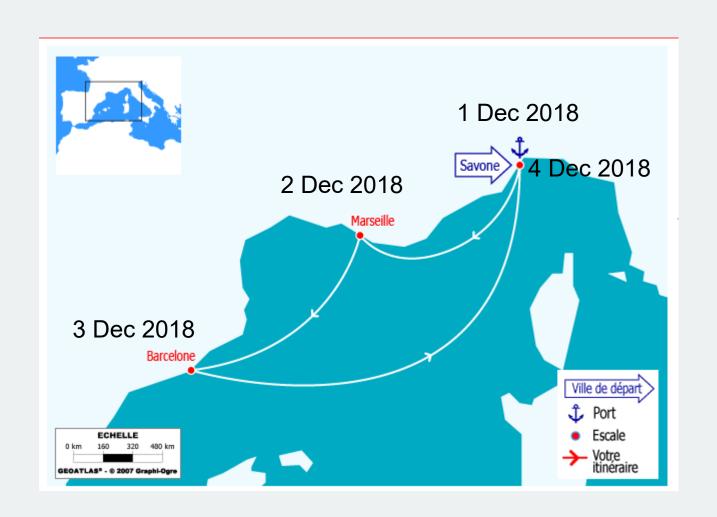


ALLeGro! A Low cost Learn & Grow event on Costa Diadema 1 to 4 DECEMBER 2018





ALLeGro! route





ALLeGRO! What you will find

- Toastmasters Floating Academy
 - Workshops
 - Training for officers
 - District Executive Council Meeting
 - District Core Team Meeting

- Side/fun events
 - Humorous Speech contest
 - Tall tale contest
 - Gala dinner



Tentative agenda (subject to change)

DAY 1 - Saturday 1 December 2018

Morning	Travel to Savona			
from 13:00	Savona check-in & registration of participants			
13:00/15:30	Buffet lunch			
14:00/16:00	DECM Meeting			
14:00/16:00	Infomal workshops			
16:30	Departure of ship, travel towards Marseille			
17:00/18:00	Security Briefing			
18:00/19:00	Opening ceremony and keynote			
19:15/20.15	Dinner			
21:00/24:00	Shows, concerts, etc			
00.30/onwards	Disco			

DAY 2 - Sunday 2 December 2018

08:00	Arrival in Marseille				
08:00/17:00	Visit Marseille				
08:00/13:00	Training, organized in parallel sessions				
12:00/15:30	Buffet lunch				
14:00/17:00	Training, organized in parallel sessions				
17:00	Departure of ship, travel towards Barcelona				
17:00/19:00	Training, keynote workshops				
19:15/20.15	Gala dinner				
21:00/22:30	Show, concerts, etc				
22:30/24:00	Club organized Event: Impromptu competition				
24:00/onwards	Disco				

DAY 3 - Monday 3 December

				
08:00	Arrival in Barcelona			
08:00/13:00	Visit Barcelona or relax			
12:00/15:30	Buffet lunch			
13:00	Departure of ship, travel towards Savona			
14:00/19:00	Training (parallel sessions, session for Club Officers)			
19:15/20:15	Dinner			
21:00/22:30	Show, concerts, etc			
22:30/24:00	Closing Ceremony + Tall Tales open contest			
24:00/onwards	Disco			

DAY 4 - Tuesday 4 December

09:00	Arrival in Savona and disembarkment		
Rest of day	Travel back home		

Training session (subject to change)

Entertainment organized by Toastmasters

Entertainment organized by Costa Crociere

Meetings

Lunches and Dinners

Touristic visits

Costs – What your ALLeGro! Experience includes

- Toastmasters Floating Academy
- Accommodation in double/triple or quadruple cabin
- ► Full board from lunch on arrival day to breakfast on departure
- Gala Dinner
- Shows & Concerts
- Disco
- Kids/Teen clubs
- Sport centre

osts – Table of prices (inc. Port taxes & service, Full board)

Cabin type	Description	Pax	Max numb of occupants	Cost per participant
IC	Internal Classic	240	2	240.00
IC	Internal Classic	240	3	225.00
IC	Internal Classic	240	4	217.50
EC	External Classic	290	2	290.00
EC	External classic	290	3	258.33
EC	External classic	290	4	242.50
ВС	Balcony Classic	340	2	340.00
ВС	Balcony Classic	340	3	291.67
BC	Balcony Classic	340	4	267.50



€20 Discount to the first 50 Toastmasters members who will register by 28 February 2018



ALLeGro! TheToastmasters Floating Academy

1 to 4 DECEMBER 2018





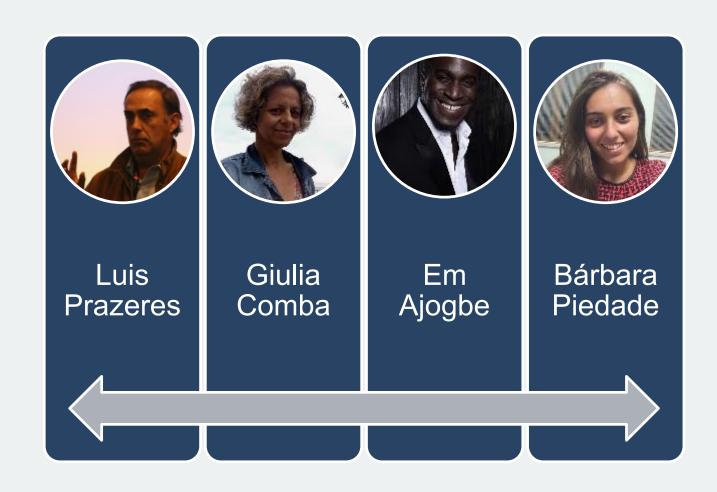
D59 2017-2018 Support for Growth

Public Relations Report

Sara Magalhaes (PRM Assistant)



The PR Team







4234 members



1.307 likes



188 followers



109 subscribers









+ participation #District59TM

+ awards
PR Awards 2018

+ support

PR campaign with clubs, including communication materials



Main Challenges

The split Pathways











Additional New Business

Ana Isabel Ferreira

District Director



Change in the Core Team

Approve the appointment of Sara Magalhães as PRM until June 30 due to the resignation of Barbara Piedade



Fall Event

Nelson Emilio



Fall Event

District 59 – Avignon (Division F)

District 107 – Coimbra (Division L)

District 109 – ALLeGro! (Division G)



YLP

Colleen



Q & A





See you in Athens May 25-27, 2018





